



**A POWERFUL
PARTNERSHIP**

Lighting Incentive Program

Join Columbia Water & Light's efforts to reduce our electric costs by being paid to increase your lighting efficiency. By taking advantage of our Lighting Incentive program you can achieve significant reductions to your energy usage and receive a rebate to help cover lighting upgrades.

The Lighting Incentive program provides an alternative to the purchase of wholesale electric power by purchasing efficiency from our customers. Columbia Water & Light is willing to 'buy' lighting efficiency from our customers.

Lighting upgrades will save your company money through reduced energy use but it will also improve the quality of your lighting. This makes your product look more appealing and improves the working environment for your employees.

Program Participation Steps

- A commercial electric customer needs to perform a lighting assessment and fill out Columbia Water & Light's Lighting Analysis Sheet. A business' staff member, a lighting vendor or a contractor can help the business with ideas for lighting load reductions and suggest replacement products.
- Once the Lighting Analysis Sheet is filled out, the business needs to fill out a Lighting Incentive Application and submit it to Columbia Water & Light.
- A Columbia Water & Light staff member will visit the business to check on the details of the lighting upgrade project. The staff member will notify the business if the project is approved for a rebate.
- A business must receive preauthorization for a lighting upgrade before proceeding with the installation of new fixtures to be eligible for the Lighting Incentive.
- Once the lighting upgrade is completed, a business must submit copies of the paid invoices and receipts for the lighting upgrade expenses.
- After Columbia Water & Light has inspected the business' new lighting system and verified the invoice the rebate will be processed.
- The rebate check will be mailed to the name and address as filled out in the application.

Program Parameters

- The Lighting Incentive program is offered to all Columbia Water & Light commercial and industrial electric customers.
- A business's new lighting system has to be at least a one kilowatt (1kw) reduction from the old lighting system to be eligible for a rebate.
- The amount of the rebate is \$300 per kilowatt reduced with the new lighting system or one half the invoiced cost of the project, whichever is less. Labor costs for work performed by the customer or the staff of the customer are not eligible for a rebate.
- The maximum amount of a lighting rebate for a single project or combined projects at one location is \$22,500 or a 75 kilowatt reduction, whichever is lower. A customer with a larger lighting project can request a rebate through the Columbia Water & Light Director.
- Only payments made to outside vendors for equipment, supplies and labor will be counted as eligible costs.
- Lighting retrofits must be hardwired projects except for approved LED, cold cathode, or GU-24 base lamps. When approved, a rebate awarded for the replacement of lamps will be based only on a one-to-one replacement of existing lamps. Any wattage reduction from the reduction in the number of lamps (such as the removal of track heads), does not factor into rebate award calculations.
- Only indoor lighting projects are eligible for a rebate.
- Columbia Water & Light recommends that customers maintain documentation showing proper disposal of all lamps, ballast and other material that meets the Missouri "Universal Waste Rule" and the "Toxic Substance Control Act" as regulated by the Missouri Department of Natural Resources. Additional information can be found on the Missouri Department of Natural Resources' Hazardous Waste Program website: www.dnr.mo.gov/env/hwp/enf/florbulbs.htm

The rebate parameters outlined in this handout are effective August 24, 2011. Funds for the Lighting Incentive program are limited and available on a first-come, first-served basis.



Columbia Water & Light Lighting Incentive Application

A pre-inspection is required for all projects.

- Project approval is predicated solely on the discretion of Columbia Water & Light.
- Application must be accompanied by approved Lighting Analysis form
- Eligibility requires customers to be receiving electric service on the Industrial or Commercial rate
- All projects require Columbia Water & Light approved inspections both pre- and post-lighting modification.

APPLICANT INFORMATION			
business name	CWL electric account number		
contact person name & title	recipient to make check payable to (required)		
address of installation	mail check to (complete address)		
contact phone number(s)	fax number	business tax # or US Social Security # of recipient	
CONTRACTOR INFORMATION			
lighting contractor name & address		phone number	
PROPOSED PROJECT INFORMATION			
description of lighting retrofit (attach completed CWL Analysis form)			
total kilowatt reduction (must be at least 1 KW)	total project cost \$	project square footage	annual operating hours
I understand that the application for rebate under this program is subject to the rules and procedures of Columbia Water & Light which are subject to change without notice. I certify that the above declaration is true and correct.			
applicant name (please print)		position/company	
applicant signature		date	
COLUMBIA WATER & LIGHT USE ONLY			
work order number	total project cost	kilowatt reduction	rebate amount

Return completed form to: Columbia Water & Light, P.O. Box 6015, Columbia, MO 65205-6015
Keep a copy for your records



Columbia Water & Light Lighting Analysis Form

Customer _____ Account # _____

Directions: Fill out a separate section for each type of fixture being retrofitted. Use multiple forms as necessary.

	Existing Lighting	Watts	Replacement Lighting	Watts
type of lamps				
# per fixture				
type of ballast				
#per fixture				
	total watts/fixture		total watts/fixture	
	total number fixtures		total number fixtures	
total wattage:	existing		replacement	
			reduction amount	

	Existing Lighting	Watts	Replacement Lighting	Watts
type of lamps				
# per fixture				
type of ballast				
#per fixture				
	total watts/fixture		total watts/fixture	
	total number fixtures		total number fixtures	
total wattage:	existing		replacement	
			reduction amount	

	Existing Lighting	Watts	Replacement Lighting	Watts
type of lamps				
# per fixture				
type of ballast				
#per fixture				
	total watts/fixture		total watts/fixture	
	total number fixtures		total number fixtures	
total wattage:	existing		replacement	
			reduction amount	

total wattage reduction (this page)

total wattage reduction for project (all pages)